

# Transforming Enterprise Effectiveness



**Organizations have the potential to double their performance in the near term with same resources.**

**The How:** Teams, the building blocks of any organization, rarely exceed 20% of their potential ability.

**With our proven means teams can unlock their latent ability.**

**Enterprises can mature to get what they want by practicing the powerful and proven philosophy of Learning Organizations established in 1990.**

- Learning Organizations are rare because they demand a culture for free flow of knowledge. *The flow depends on personnel today.* The pursuit of results against unsupportive cultures, low trust, power equations, misguided incentives, and heavy odds saps the time, energy and volition of personnel to organize and drive work for team learning/sharing per the philosophy.



**Agnicient is a trusted IT vendor of Indian Army & SBI since 2005.**

**Mr. Raj Kumar and Agnicient have partnered to harness IT for fostering trust/teamwork/volition. The delivery converts IT from merely a tool for knowledge work to inexhaustible intelligent energy for reliable free flow of knowledge across the enterprise.**

- A smart interface powered by replication technology replaces email for interactions over the extranet. Its offline access, security, anxiety mitigation, family time increase, and use of popular IT tools make it compelling for all knowledge work. Free flow of knowledge across the enterprise follows without incentives. Personnel are liberated.

## About Mr. Raj Kumar:

- IIT/K (1970), IIM/A (1972)
- Established IT culture at ESSAR
- Assignments: DNRD, DAE, TCS & IH
- Creator: IT is intelligent energy.

## Prototype track record:

- Department Of Atomic Energy
  - Total adoption
  - Guaranteed means for excellence.
- Transformation at Indian Hotels Ltd.

## Pilot delivery sans incentives:

- Creation of time and energy
- Coordination across space & time
- Leveraging of available expertise
- Steady growth of trust & teamwork.

**We seek a pilot to prove we can elevate team ability within months without disruption. The pilot may be rapidly rolled out to induce an enterprise culture that nurtures reality, results, trust, commitment, passion, and unobtrusive mentoring.**